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2023-09-08

LIU BAKER

Demand and Supply Planning with SAP APO John Wiley & Sons

Start making better business decisions backed by data About This Book Predict new opportunities and risks in a few mouse clicks Eliminate complexity with tools that let you plan, analyze, and collaborate in context—in real time Discover, visualize, plan, and predict in a single product with agile BI tools Who This Book Is For This book targets IT professionals, business analysts, BI developers, managers, newcomers to SAP Analytics Cloud, and ultimately anyone who wants to learn from self-paced, professional guidance and needs a solid foundation in SAP Analytics Cloud. What You Will Learn A clear understanding of SAP Analytics Cloud platform Create data models using different data sources, including Excel and text files . Present professional analyses using different types of charts, tables, geo maps, and more Using stories, drill up and down instantly to analyze data from various angles Share completed stories with other team members or compile them in SAP Digital Boardroom agendas for presentation to major stakeholders Export the results of a story to a PDF file Save time by planning, analyzing, predicting, and collaborating in context Discover, visualize, plan, and predict in one product as opposed to separate solutions In Detail The book starts with the basics of SAP Analytics Cloud (formerly known as SAP BusinessObjects Cloud) and exposes almost every significant feature a beginner needs to master. Packed with illustrations and short, essential, to-the-point descriptions, the book provides a unique learning experience. Your journey of exploration starts with a basic introduction to the SAP Analytics Cloud platform. You will then learn about different segments of the product, such as Models, Stories, Digital Boardroom, and so on. Then, you are introduced to the product's interface: the Home screen, the main menu, and more. Then comes the hands-on aspect of the book, which starts with model creation. Next, you learn how to utilize a model to prepare different types of stories(reports) with the help of charts, tables, Geo Maps, and more. In the final chapters of this book, you will learn about Digital Boardroom, Collaboration, and Administration. Style and approach The easy-to-follow visual instructions provided in this book help business users and report developers create simple and complex stories (reports) quickly

Improving Forecasts with Integrated Business Planning Springer Science & Business Media

Incorporating 25 years of sales forecasting management research with more than 400 companies, Sales Forecasting Management, Second Edition is the first text to truly integrate the theory and practice of sales forecasting management. This research includes the personal experiences of John T. Mentzer and Mark A. Moon in advising companies how to improve their sales forecasting management practices. Their program of research includes two major surveys of companies' sales forecasting practices, a two-year, in-depth study of sales forecasting management practices of 20 major companies, and an ongoing study of how to apply the findings from the two-year study to conducting sales forecasting audits of additional companies. The book provides comprehensive coverage of the techniques and applications of sales forecasting analysis, combined with a managerial focus to give managers and users of the sales forecasting function a clear understanding of the forecasting needs of all business functions. New to This Edition: The author's well-regarded Multicaster software system demo, previously available on cassette, has been updated and is now available for download from the authors' Web site New insights on the critical area of qualitative forecasting are presented The results of additional surveys done since the publication of the first edition have been added The discussion of the four dimensions of forecasting management has been significantly enhanced Significant reorganization and updating has been done to strengthen and improve the material for the second edition. Sales Forecasting Management is an ideal text for graduate courses in sales forecasting management. Practitioners in marketing, sales, finance/accounting, production/purchasing, and logistics will also find this easy-to-understand volume essential.

Service Parts Planning with mySAP SCMTM John Wiley & Sons

Understanding the system modeling -- Business process flows and activities -- Using system reports -- Advanced SAP BPC tasks

Demand Planning with SAP APO - Concepts and Design Apress

This book presents a comprehensive introduction to Integrated Business Planning (IBP), building on practitioner's experience and showcasing the value gains when moving from disconnected planning to IBP. It also proposes a road map for the

transformation of planning, including technological initiatives, business priorities and organizational processes, and demonstrates how to motivate different IBP stakeholders to work together, when and how to connect strategic (to be understood as long term SC&O), tactical and operational planning and how to leverage functional and data integration features of SAP IBP. Real-world business-process use cases help to show the practical implications of implementing SAP IBP. Furthermore the book explores new capabilities, talent acquisition and retention, career development leadership, IBP Center of Expertise. A discussion of how disruptive technology trends like big data, Internet of Things, machine learning and artificial intelligence can influence IBP now and in the near future rounds out the book.

Practical Guide to Business Forecasting Springer Science & Business Media

Demand planning (DP) is an important process for supply chain management (SCM) across businesses and has a significant impact on the overall efficiency of business operations. In this book, you will learn how to apply key demand planning concepts to SAP APO DP and familiarize yourself with important considerations like statistical forecasting. Using a detailed case study and screenshots, you will build a strong foundation on demand planning concepts and design in SAP APO along with an understanding of advanced design in APO DP. This expert guide to demand planning in SAP APO covers: - SCM Context, Business Processes and Functionality for Different SAP APO Modules including Technical Architecture and Integration - Example Business Scenario and Overall APO DP/ APO BW Process Flow Diagram - Demand Planning Concepts and Business Rationale for APO DP Design - Design and Deployment of Demand Planning in ERP, APO BW, and APO DP using Configuration, Master Data, and Transactions

Business Planning with SAP SEM IGI Global

The recent crisis in the financial markets has exposed serious flaws in management methods. The failure to anticipate and deal with the consequences of the unfolding collapse has starkly illustrated what many leaders and managers in business have known for years; in most organizations, the process of forecasting is badly broken. For that reason, forecasting business performance tops the list of concerns for CFO's across the globe. It is time to rethink the way businesses organize and run forecasting processes and how they use the insights that they provide to navigate through these turbulent times. This book synthesizes and structures findings from a range of disciplines and over 60 years of the authors combined practical experience. This is presented in the form of a set of simple strategies that any organization can use to master the process of forecasting. The key message of this book is that while no mortal can predict the future, you can take the steps to be ready for it. 'Good enough' forecasts, wise preparation and the capability to take timely action, will help your organization to create its own future. Written in an engaging and thought provoking style, Future Ready leads the reader to answers to questions such as: What makes a good forecast? What period should a forecast cover? How frequently should it be updated? What information should it contain? What is the best way to produce a forecast? How can you avoid gaming and other forms of data manipulation? How should a forecast be used? How do you ensure that your forecast is reliable? How accurate does it need to be? How should you deal with risk and uncertainty What is the best way to organize a forecast process? Do you need multiple forecasts? What changes should be made to other performance management processes to facilitate good forecasting? Future Ready is an invaluable guide for practicing managers and a source of insight and inspiration to leaders looking for better ways of doing things and to students of the science and craft of management. Praise for Future Ready "Will make a difference to the way you think about forecasting going forward" —Howard Green, Group Controller Unilever PLC "Great analogies and stories are combined with rock solid theory in a language that even the most reading-averse manager will love from page one" —Bjarte Bogsnes, Vice President Performance Management Development at StatoilHydro "A timely addition to the growing research on management planning and performance measurement." —Dr. Charles T. Horngren, Edmund G. Littlefield Professor of Accounting Emeritus Stanford University and author of many standard texts including Cost Accounting: A Managerial Emphasis, Introduction to Management Accounting, and Financial Accounting "In the area of Forecasting, it is the best book in the market." —Fritz Roemer, Leader of Enterprise Performance Executive Advisory Program, the Hackett Group

Intermittent Demand Forecasting SAGE

"What does it mean to move your supply chain to the cloud? With this guide to SAP Integrated Business Planning, get the complete

S&OP, demand, response and supply, and inventory planning picture-and then learn to monitor and control these processes. You'll understand how to set up and use your SAP IBP system, from planning models to user roles. Using industry case studies, see what it takes to ensure a successful adoption of SAP IBP"--

Intelligent Fashion Forecasting Systems: Models and Applications Institute of Business Forec

"An intuitive proven planning and execution method for today's complex and volatile supply chains"--Cover.

Service Parts Planning with SAP SCMTM SAP PRESS

This is the book you need to master reverse logistics. You'll learn how to configure and use SAP ERP to optimize reverse logistics practices, particularly returns, repairs, and refurbishment. And with the step-by-step instructions, real-world examples, and tips provided throughout, you'll find many ways to streamline your processes and make your business perform more efficiently. This is the book that will ensure you're getting the most out of the reverse logistics tools in SAP ERP. Basic Principles of Reverse Logistics Explore what reverse logistics is and how it can help you develop a more efficient and cost-effective business. Reverse Logistics Functionalities Get a thorough understanding of the various reverse logistics processes, and learn how they are executed within SAP ERP. SAP ERP Configuration Learn how to customize SAP ERP for reverse logistics to work for your needs. Finance in Reverse Logistics Learn how to recapture value for reverse logistics with accounting and valuation in SAP. Real-World Examples and Tips Use the insider tips provided throughout to find solutions to your own reverse logistics issues.

Improving Forecasts with Integrated Business Planning Galileo PressInc

How can you reduce expensive warehouse stock without risking your customer satisfaction, ability to deliver, and market position? This book teaches you how by providing clear, straightforward details about the SAP system options for implementing efficient inventory management. You'll learn about all of the different functions of SAP ERP and SAP SCM (SAP APO) that are needed to master inventory optimization. In addition, you'll learn about the critical factors that affect your inventory, from inventory analysis, demand planning, and MRP, to service level, lot size, production, and inventory monitoring. This completely updated and expanded second edition includes new sections on MRP and inventory controlling, and is based on SAP ERP 6.0 and SAP SCM 5.1.

Manage Your SAP Projects with SAP Activate Oxford University Press, USA

The Service Parts Planning (SPP) solution was developed by SAP in a joint effort with Caterpillar and Ford, to address the specific planning problems of service parts. This book explains the processes, structures, and functions of this new solution and is targeted for project members and project managers who are involved in an implementation of SAP SPP or for users who want to gain a better understanding of the software.

Demand Driven Material Requirements Planning (DDMRP) John Wiley & Sons

This book provides both a broad overview of the forecasting process, covering technological and human aspects alike, and deep insights into algorithms and platform functionalities in the IBP toolbox required to maximize forecast accuracy. Rich in technical and business explanations, it addresses short-, medium- and long-term forecasting processes using functionalities available in demand planning and demand sensing. There are also several theoretical concepts underpinning the algorithms discussed; these are explained with numerical examples to help demystify the IBP forecasting toolbox. Beyond standard procedures, the book also discusses custom approaches (e.g. new segmentation criteria, new outlier detection and correction methods) and new methods (e.g. the use of Markov chains for forecasting sporadic demands), etc. It subsequently benchmarks common practices using these innovative approaches and discusses the results. As measurement is an important precondition for improvement, an entire chapter is devoted to discussing process improvement and value using the Six Sigma methodology. In closing, the book provides several useful tips and tricks that should come in handy during project implementation.

Demand Forecasting for Managers SAP Press

Step up your SAP PP game! Learn how to configure SAP ERP Production Planning for discrete, process, and repetitive manufacturing and master BOM status definitions, process message characteristics, and master data. Dive into SAP PP workflows and use Process Management, release production orders, and create planning tables. Covering everything from S&OP and MRP to SAP Demand Management and the Early Warning System, this book will help you get your production process to maximum efficiency!

SAP SCM Springer

"What will your financial transformation look like? This introduction to SAP S/4HANA Finance shows you next-generation finance in the new suite: financial accounting, management accounting, risk management, financial planning, and more. Consider how each process works in SAP S/4HANA, and explore the SAP Fiori apps that help you meet today's business user and reporting requirements. From previewing project planning to navigating deployment options, take your first steps toward financial transformation!"--

[Integrated Business Planning](#) SAP PRESS

"Ready to get S&OP working for you? See how to configure SAP Integrated Business Planning to fit your organization, from master data types to planning levels. Then execute demand planning, perform unconstrained or constrained supply planning, and consolidate the results into views with step-by-step instructions. Get more out of your new SAP IBP implementation with what-if scenarios, KPIs, dashboards, and built-in integrations"--

[Digital Accounting](#) CRC Press

Gain a better understanding of implementing SAP S/4HANA-based digital transformations. This book helps you understand the various components involved in the planning and execution of successful SAP S/4HANA projects. Learn how to ensure success by building a solid business case for SAP S/4HANA up front and track business value generated throughout the implementation.

Implementing SAP S/4HANA provides a framework for planning and executing SAP S/4HANA projects by articulating the implementation approach used by different components in SAP S/4HANA implementations. Whether you are mid-way through the SAP S/4HANA program or about to embark on it, this book will help you throughout the journey. If you are looking for answers on why SAP S/4HANA requires special considerations as compared to

a traditional SAP implementation, this book is for you. What You Will Learn Understand various components of your SAP S/4HANA project Forecast and track your success throughout the SAP S/4HANA implementation Build a solid business case for your SAP S/4HANA program Discover how the implementation approach varies across these components Who This Book Is For SAP S/4HANA clients (line managers and consultants).

SAP Integrated Business Planning Business Expert Press

"Streamline your production planning process with SAP S/4HANA! Get step-by-step instructions for configuring and using SAP S/4HANA for discrete, process, and repetitive manufacturing. Then dive into production tools and functionalities like batch management, S&OP, predictive MRP, DDMRP, and the Early Warning System. This foundational guide is full of industry examples to help you maximize your production planning!"--

[SAS/ETS User's Guide, Version 8](#) SAP PRESS

Discover the role of machine learning and artificial intelligence in business forecasting from some of the brightest minds in the field In *Business Forecasting: The Emerging Role of Artificial Intelligence and Machine Learning* accomplished authors Michael Gilliland, Len Tashman, and Udo Sglavo deliver relevant and timely insights from some of the most important and influential authors in the field of forecasting. You'll learn about the role played by machine learning and AI in the forecasting process and discover brand-new research, case studies, and thoughtful discussions covering an array of practical topics. The book offers multiple perspectives on issues like monitoring forecast performance, forecasting process, communication and accountability for forecasts, and the use of big data in forecasting. You will find: Discussions on deep learning in forecasting, including current trends and challenges Explorations of neural

network-based forecasting strategies A treatment of the future of artificial intelligence in business forecasting Analyses of forecasting methods, including modeling, selection, and monitoring In addition to the Foreword by renowned researchers Spyros Makridakis and Fotios Petropoulos, the book also includes 16 "opinion/editorial" Afterwords by a diverse range of top academics, consultants, vendors, and industry practitioners, each providing their own unique vision of the issues, current state, and future direction of business forecasting. Perfect for financial controllers, chief financial officers, business analysts, forecast analysts, and demand planners, *Business Forecasting* will also earn a place in the libraries of other executives and managers who seek a one-stop resource to help them critically assess and improve their own organization's forecasting efforts.

[Inventory Optimization with SAP](#) SAP Press

This book focusses on the after sales business and presents the Service Parts Planning (SPP) solution which was developed by SAP in a joint effort with Caterpillar and Ford in order to address the specific planning problems of service parts. The book explains the processes, structures, and functions of this solution and is targeted at decision makers, project members and project managers who are involved in an implementation of SAP Service Parts Planning or for users who want to gain a better understanding of the state of art in spare parts planning and the SAP Service Parts Planning software.

Operations Management SAP PRESS

Since SAP is emphasizing recent developments in operations management in its SCM initiative, this book describes the methodological background from the viewpoint of a company using SAP systems. It describes order processing both in an intra- and interorganizational perspective, as well as describing future developments and system enhancements.