

Buying A Car For Dummies

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Buying A Car For Dummies

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JIMMY ROBINSON

New Car Buying Guide 2000 Createspace Independent Publishing Platform

A step-by-step guide to getting the right car at the best price explores a wide range of available financing options, discussing the buy versus lease alternative, the ins and outs of vehicle pricing, and the negotiation process and dealership experience.

Everything Car Care Book John Wiley & Sons

AN INSTANT NEW YORK TIMES BESTSELLER • A REESE'S BOOK CLUB PICK Tired, stressed, and in need of more help from your partner? Imagine running your household (and life!) in a new way... It started with the Sh*t I Do List. Tired of being the "shefault" parent responsible for all aspects of her busy household, Eve Rodsky counted up all the unpaid, invisible work she was doing for her family—and then sent that list to her husband, asking for things to change. His response was...underwhelming. Rodsky realized that simply identifying the issue of unequal labor on the home front wasn't enough: She needed a solution to this universal problem. Her sanity, identity, career, and marriage depended on it. The result is *Fair Play*: a time- and anxiety-saving system that offers couples a completely new way to divvy up domestic responsibilities. Rodsky interviewed more than five hundred men and women from all walks of life to figure out what the invisible work in a family actually entails and how to get it all done efficiently. With 4 easy-to-follow rules, 100 household tasks, and a series of conversation starters for you and your partner, *Fair Play* helps you prioritize what's important to your family and who should take the lead on every chore, from laundry to homework to dinner. "Winning" this game means rebalancing your home life, reigniting your relationship with your significant other, and reclaiming your Unicorn Space—the time to develop the skills and passions that keep you interested and interesting. Stop drowning in to-dos and lose some of that invisible workload that's pulling you down. Are you ready to try *Fair Play*? Let's deal you in.

The Complete Idiot's Guide to Buying Or Leasing a Car Avon

A nationally recognized automotive expert with years of experience explains essential car maintenance, how to talk to a mechanic, safe driving under all road conditions, and more. Illustrated.

Gotcha Capitalism Crown

Presents a collection of reviews, ratings, and advice on a wide range of consumer products, including electronics, air conditioners, cell phones, automobiles, dryers, home theaters, and more.

Inside the Minds of Car Dealers White Coat Investor LLC

As an undercover car salesman the author shares the secrets he learned which will save you time, money, and hassle

Auto Repair For Dummies John Wiley & Sons

Whether we're buying a pair of jeans, ordering a cup of coffee, selecting a long-distance carrier, applying to college, choosing a doctor, or setting up a 401(k), everyday decisions—both big and small—have become increasingly complex due to the overwhelming abundance of choice with which we are presented.

As Americans, we assume that more choice means better options and greater satisfaction. But beware of excessive choice: choice overload can make you question the decisions you make before you even make them, it can set you up for unrealistically high expectations, and it can make you blame yourself for any and all failures. In the long run, this can lead to decision-making paralysis, anxiety, and perpetual stress. And, in a culture that tells us that there is no excuse for falling short of perfection when your options are limitless, too much choice can lead to clinical depression. In *The Paradox of Choice*, Barry Schwartz explains at what point choice—the hallmark of individual freedom and self-determination that we so cherish—becomes detrimental to our psychological and emotional well-being. In accessible, engaging, and anecdotal prose, Schwartz shows how the dramatic explosion in choice—from the mundane to the profound challenges of balancing career, family, and individual needs—has paradoxically become a problem instead of a solution. Schwartz also shows how our obsession with choice encourages us to seek that which makes us feel worse. By synthesizing current research in the social sciences, Schwartz makes the counter intuitive case that eliminating choices can greatly reduce the stress, anxiety, and busyness of our lives. He offers eleven practical steps on how to limit choices to a manageable number, have the discipline to focus on those that are important and ignore the rest, and ultimately derive greater satisfaction from the choices you have to make.

The Paradox of Choice Penguin

Navigating the Road to Your Perfect Ride Congratulations on embarking on your journey to car ownership! Buying your first car can be exciting, but also overwhelming. The *Car Buying Guide for Beginners* is here to be your copilot, navigating you through the process from setting a budget to driving off the lot in your perfect car. This comprehensive guide, written in clear and understandable language, empowers you to make informed decisions throughout the car buying journey. Whether you're a student with a limited budget or a young professional seeking a reliable vehicle, this book equips you with the knowledge and essential steps to find a car that fits your needs and financial situation. Here are the key areas you'll explore to become a confident car buyer: **Setting Your Budget:** Before you start browsing car listings, it's crucial to determine how much you can comfortably afford. This section dives into calculating your budget, considering not just the purchase price, but also ongoing expenses like insurance, gas, maintenance, and potential repairs. **Understanding Your Needs:** Not all cars are created equal. This section helps you identify your priorities. Do you need a fuel-efficient car for commuting? A spacious SUV for a growing family? Understanding your needs will guide your car search and ensure you don't get sidetracked by features you don't necessarily require. **Researching Makes and Models:** With a plethora of car manufacturers and models on the market, research is key. This section equips you with resources and tools to research different car makes, models, and year ranges. Learn about reliability ratings, safety features, fuel efficiency, and common problems associated with specific vehicles. **The Used vs. New Debate:** Should you buy a brand new car or a used one? This section

explores the pros and cons of each option. New cars offer the latest features and warranty coverage, but come with a higher price tag. Used cars can be more budget-friendly, but require careful inspection to avoid potential problems. Financing Options: Unless you're paying for your car upfront, financing will likely be involved. This section explains different loan options available, including dealership financing, bank loans, and credit union loans. Learn about factors like interest rates, loan terms, and down payment requirements. Beyond the core curriculum, *The Car Buying Guide for Beginners* offers: **Negotiation Tips: Don't be afraid to negotiate!** This section equips you with strategies for negotiating the car's price, financing terms, and potential add-ons from the dealer. **The Art of the Test Drive: A test drive is crucial before committing to a car.** This section provides tips for conducting a thorough test drive, focusing on handling, performance, comfort features, and ensuring everything functions properly. **The Inspection Imperative: Especially for used cars, a professional inspection is vital.** This section explains what a pre-purchase inspection entails and highlights the importance of having a qualified mechanic check the car for any underlying issues. *The Car Buying Guide for Beginners* empowers you to take control of your car buying journey. Stop feeling pressured or confused by car salespeople! With this guide by your side, you'll be making informed decisions, negotiating with confidence, and driving off in the perfect car for you!

Car Secrets Revealed Consumer Reports Books

BUY OR LEASE A CAR WITH CONFIDENCE Each year millions of prospective buyers put themselves at the mercy of intimidating and manipulative car salesman who use any scheme, strategy or scam they can devise to lure you into overpaying for a vehicle. Now a former car salesman turned consumer advocate, exposes the tricks, traps and lies of these sleazy opportunists, and takes you through each step of the car buying process in this easy and effective moneysaving reference guide. Whether you plan on buying a new or used car, this insightful, revealing and accessible manual helps you select and purchase the right car that satisfies both you and your budget. **LEARN THE FIVE EASY STEPS TO BUYING WITHOUT GETTING RIPPED OFF:** Understanding the game Shopping with confidence Choosing the right car Preparing to buy Buying like an expert **BEAT THE CAR SALESMAN** helps you with preliminary research by listing sources for facts, figures and websites regarding any vehicle under consideration. Handy charts quickly break down monthly payments, list toll-free numbers for all major auto manufacturers, and recap strategic buying pointers. from understanding option packages to calculating your budget to recognizing the tactics used by the salesman and dealerships, this book will make you a car-buying pro.

THE MEANINGFUL MONEY HANDBOOK Lampo

Auto Repair For Dummies, 2nd Edition (9781119543619) was previously published as *Auto Repair For Dummies, 2nd Edition* (9780764599026). While this version features a new Dummies cover and design, the content is the same as the prior release and should not be considered a new or updated product. The top-selling auto repair guide--400,000 copies sold--now extensively reorganized and updated Forty-eight percent of U.S. households perform at least some automobile maintenance on their own, with women now accounting for one third of this \$34 billion automotive do-it-yourself market. For new or would-be do-it-yourself mechanics, this illustrated how-to guide has long been a must and now it's even better. A complete reorganization now puts relevant repair and maintenance information directly after each automotive system overview, making it much easier to find hands-on fix-it instructions. Author Deanna Sclar has updated systems and repair information throughout, eliminating

discussions of carburetors and adding coverage of hybrid and alternative fuel vehicles. She's also revised schedules for tune-ups and oil changes, included driving tips that can save on maintenance and repair costs, and added new advice on troubleshooting problems and determining when to call in a professional mechanic. For anyone who wants to save money on car repairs and maintenance, this book is the place to start. Deanna Sclar (Long Beach, CA), an acclaimed auto repair expert and consumer advocate, has contributed to the Los Angeles Times and has been interviewed on the Today show, NBC Nightly News, and other television programs.

Lauren Fix's Guide to Loving Your Car Harriman House Limited

Don't pay for your home--hack it and live for free! Savvy investors have been using a little-known, but clever strategy in real estate for decades--and now, you will learn exactly how to perfect this trade secret! When mastered, house hacking can save you thousands of dollars in monthly expenses, build tens of thousands of dollars in equity each year, and provide the financial means to retire early. In fact, the average house hacker can turn a single-family home or small multifamily property into a cash-flowing investment. You can collect rent that completely covers your living expenses--and then some! In this book, serial house hacker Craig Curelop lays out the in-depth details so you can make your first (or next) house hack a huge success. Inside, you will learn: What house hacking is, and why it's one of the best methods for building wealth The different types of house-hacking strategies you can use--no one size fits all here! The incredible connection between house hacking, wealth building, and early retirement How to get started house hacking--even with low income or low savings Strategies to house hack with a family, spouse, or independently How to find the ideal house hack property--even in a competitive or expensive market Stories from real estate investors all over the country on their house-hacking triumphs, mishaps, and their purpose behind house hacking. Property-management strategies to make ownership a breeze House hacking doesn't have to be a mystery. Discover why so many successful investors support their investment careers with house hacking--and learn from a frugality expert who has "hacked" his way toward financial freedom!

Get Clark Smart Macmillan

Before buying another car, let Ray Lopez, a former swift talking, blood-sucking salesperson and author of *Inside the Minds of Car Dealers* give you a look under the hood of dealerships to show you every trick that will be used against you! Learn every single psychological ploy and manipulative scheme typical auto dealers employ to squeeze every last dime out of your pocket--all while you're being sold a car you may not even want! Discover in detail the 12 crucial dos and don'ts to car buying from a seasoned insider. This comprehensive, tell-all car buying guide holds nothing back! reviews Hanford Sentinel Commentary: You and the Law: Shopping for a new car? "Now a retired car salesman, Lopez has written "Inside the Minds of Car Dealers," a book which You and the Law absolutely recommends that anyone in the market for a new car reads before stepping onto a dealer's lot." "We were impressed by his honesty, desire to educate and protect the public, along with a terrific sense of humor, making this not only a practical, money-saving book, but also an entertaining read. ""Just how practical is the book? Beyond interesting, will it save me money?" you might be thinking. "One of his tips was responsible for a You and the Law staff member saving close to \$4,000 on a new car, while another answered the question, "Do I trade-in or sell privately?"..." June 14, 2014 6:30 am By Dennis Beaver Hanford Sentinel Commentary: You and the Law: Shopping for a new car? May 2014: Ray Lopez was recently

interviewed by ABC's "20/20" -you can watch it the May 9 segment here. Congrats to Five Star Publications author Ray Lopez - who gave guidance to car shoppers on ABC World News with Diane Sawyer in the broadcast that aired on 11/16/2011. Video: Used Car Tactics: Former Salesman Speaks Out How do you get a car that's safe, yet something for a great deal? USA Today quotes Ray Lopez, Five Star Publications' author of Inside the Minds of Car Dealers as saying "buyers of the priciest luxury cars want to have all that's available. But for more mainstream cars, expensive safety features are a very hard sell." Read the article & Ray's book to shop smarter for your next car. USA Today Next time I step onto a dealer's lot, I'm going armed with insider information. Inside the Minds of Car Dealers is a new book written by Ray Lopez, a former car salesman with thirty years of experience in numerous dealerships. Inside the Minds of Car Dealers is, as the title suggests, a 118-page insight into the mind of a car salesman, and contains engagingly-written explanations of what goes on behind the curtain at a car dealer, so to speak. Inside the Minds of Car Dealers offers tips on how to find a good dealer before you even leave the house, explains the head games salesmen play and how they can spot a so-called "auto expert" a mile away-and take him or her for even more money than they will the average consumer. Reading Inside the Minds of Car Dealers, I saw exactly what was going on when I bought my Miata...and my Saab...and my Escort. This book explained what the dealer was doing in each case-and how I was getting taken for every last cent each time! Lopez' writing style is a bit heavy-handed at times, but the information contained in this volume is vital, valuable stuff that'll make your next car buying experience a great deal less stressful. It's \$15.95 well spent. Christopher Jackson Elepent Automotive Reviews What makes someone sell you a clunker? "Inside the minds of Car Dealers: How to Buy Your Next Car without Fear" is a guide for readers who seek a psychological edge in dealing with the shifty con artists who go by the more politically correct title of car dealers. Written by a man who has played the devil, he offers much in the way of trying to decipher the thoughts on both sides of the deal and does well in arming his readers in how to get the best deal they can and avoid the toxic ones. "Inside the Minds of Car Dealers" is a must for anyone considering purchasing a new vehicle in the near future. Midwest Book Review Library Bookwatch December 2009 5 out of 5 stars A PROFESSIONAL, INFORMATIVE AND USEFUL GUIDE! In 2003, I walked into a Chevrolet showroom to purchase a new car for my daughter. As I look back now, I remember being there from opening to closing. After signing the contract and going through with the deal, I realized that I wasn't prepared, and I could have saved a lot of money. Since that sale, I've read many books and did some research on how to buy a new car, or used car, and what we should know about trading in your car. In comparison to THE CAR BUYER'S BIBLE, HOW TO BUY A CAR, and BUYING A CAR FOR DUMMIES, I found "INSIDE THE MINDS OF CAR DEALERS" to be the most informative guide on this subject. If you want expert advice on buying a car, then it would be logical to obtain information from someone who spent thirty years as a car salesman, who served an estimated 2,800 customers per year. Ray Lopez worked for many top-notch leading dealerships such as Chrysler, Cadillac, and Nissan. Through the experience of his thirty year career, knowledge, and expertise, the author can educate the public on how to be a wise car buyer. I highly recommend this book to anyone who is contemplating on buying a car, or trading in your used car. The author provides excellent information that is extremely helpful in purchasing a car, or trading one in. This book is easy to read and understand, many tips are provided on how to obtain the best deal, and many crucial factors are included as to what to do, and

what not to do. Did you ever go to a showroom, and buy a car that you didn't want? Were you ever told by a salesman that you can afford to buy their car? Were you ever disrespected, or mistreated by a car salesman? Were you ever lured into a factory discount? Ever gone for a test drive, but told you can't drive it off the lot due to insurance liability? Ray Lopez can answer these questions and many more, while showing you every trick of the trade that can be used against you, through manipulative schemes. The author reveals the biggest secrets in the car buying industry in this unique, professionally written, informative guide. "INSIDE THE MINDS OF CAR DEALERS" is something you may want to read again-and-again, before walking into that showroom as a potential buyer. You will indeed be prepared, and informed on how to become a composed car buyer. Ray Lopez encourages you to do research, includes resources of what to be aware of, and how to detect signs of being taken advantage of. By Geraldine Ahearn "Author Geri Ahearn" October 5, 2009 (Phoenix, AZ) 5.0 out of 5 stars Very Impressive Amazon Verified Purchase. I bought the book because I wanted to find out the right way to buy a car. I'm going to be ready for a new one in a few months. So I might as well start now on learning all I can about car salesmen. I can't trust them. My goal was to buy one, read it, then buy another, and so on, as long as they had high recommendations and were reasonably priced. I figured I'd spend about \$75 on 5 books. By then I could probably learn everything about how they always end up screwing you. And if it cost me \$75 but saved me \$1000 or more, it would be a worthwhile investment. I saw this book and I liked the title so I thought, why not? I'll take a chance. I'm really glad I did. Inside The Minds Of Car Dealers has everything you'll ever need to know on how to get a really good deal. There was stuff in it that I never even dreamed of that goes at the dealership. And it's not just with the salesman. It's with the sales manager, the way the showroom is laid out and even the dealership's ads for salesmen! Who would've ever thought to start researching there first? But it does make sense. This book explains why you never want to go on the lot with an attitude like you know how to deal. I just found out why my friend ended up paying more for his Focus than I did a couple years ago. We bought ours a few days apart. He told them he knew the exact price they paid for the car and he wouldn't pay anything over that. He ended up paying \$1378 more than me. And the reason is in this book. Too bad for him the book wasn't available back then. There's so much great information in it and it's so easy to read too. None of the sales lingo. Just plain English. And it uncovers even more than you'd ever expect. I'm going to read it a few more times before I get my new car. And I recommend to everyone to buy Inside The Minds Of Car Dealers. It will save you money and a lot of time. And like the title says, you can Buy Your Next Car Without Fear. By Radio Guy November 14, 2009 (Los Angeles) [Don't buy a car made on Monday](#) Biggerpockets Publishing, LLC In the Internet age, Edmunds.com has emerged as the foremost authority on buying or leasing new or used cars. A key component to learning the industry's insider secrets involved sending an Edmunds.com editor to work undercover at multiple car dealerships. That information, along with knowledge gleaned from countless buying experiences and numerous dealership sources, has been honed into step-by-step buying and leasing strategies. Many car-buying books give tips and advice, but this book outlines proven buying scenarios, clearly explaining the consumer's course of action in simple terms. This complex and sometimes frightening process is demystified in a guide that covers the following subjects: * How car buying has become easier and faster than ever before * How to choose the right car for you * New car-buying strategies * Getting a used car bargain *

Avoid leasing pitfalls and getting a good deal * Insuring your car for less money

The End Games Hachette UK

Gives advice on every aspect of purchasing a car, including determining budget limits; buying new, used, or foreign cars; negotiating a deal; and making financing arrangements.

Two Weeks in Costa Rica Harper Collins

Buying a car is never easy. Besides spending a sizeable amount of money on this investment, your liveliness probably relies on this vehicle. You need to know that your car will get you from point A to point B in a timely and safe manner--so buying a lemon is not something you can afford to do. *Buying A Car For Dummies* is for you if you need to find out how to buy, sell, insure, drive, protect, or rent a vehicle. It doesn't matter how old you are (as long as you can legally drive and have a license), this book can make your experience with cars a smooth ride. *Buying A Car For Dummies* can help you save a truckload of money over the life of your vehicle as you find out all you need to know about new and used car ownership in this entertaining and informative reference guide. This dependable book covers all avenues of buying and owning a car, from negotiating a fair price to finding reliable insurance to saving money on routine servicing. You'll stay in the driver's seat as you discover how to: * Calculate how much your current car really costs you * Weigh the pros and cons of buying new or used * Get the best trade-in, resale, or donation value for your vehicle * Pick out a cherry and avoid lemons--expert advice for buying a reliable used car * Determine what features and options you really need in a new car * Get the straight scoop on financing or leasing your car * Find an insurance policy and company you can trust * Protect your automotive assets--from steering wheel locks to full-blown security systems With *Buying A Car For Dummies* as your guide, you can park your fears, frustrations, and anxieties as you discover how to decide between buying or leasing new wheels, how to negotiate with car dealers, how to foil car thieves and carjackers, how to protect yourself in a breakdown or accident, and how to protect your automotive assets with insurance, warranties, and service contracts. Plus, the book features a list of ten great automotive Web sites for pricing information, ratings, industry news, diagnostic troubleshooting, and more.

Save the Crash-test Dummies David and Charles

In today's economy, being a smart consumer and investor is very important. Having a system you can use to help generate extra income can make a huge difference in so many people's lives, so I'm excited to put it out there. Everything in this book comes from what I have learned through trial and error and actually being in the business. *The Secrets of Car Flipping* is a very unique step by step guide that instructs on everything anyone would need to know for buying and selling used cars. This book teaches the reader where to find good used cars and alerts the reader of the dangers of buying from certain places, such as a car auction. Step by step, the reader will learn where to find cars, how to evaluate the condition of a car, how to determine how much the car is worth, and how to decide what one should pay for a car. This book is the ultimate guide for buying and selling used cars because it actually teaches the reader how to negotiate prices, gives the user sales strategies on how to get information from the seller about the car, and gives the reader tips on closing the deal. The second part of the book reverses this scenario and gives the reader step by step instructions on reselling the car and dressing the car for a buyer. The second part of the book also discusses how to advertise the car, deal with potential buyers, negotiate a price, and close the sale. This book has it all, and as a bonus, there are several secrets and tricks of the trade included. Along with giving the readers

warning signs, I have also included things the reader should look for, dos and don'ts when buying and selling a car, and sample forms like a bill of sale. This is the only book that I know of that supplies the reader with all this information.

The Secrets of Car Flipping Harper Collins

A comprehensive guide to car buying covers negotiating the price, computing dealer cost, depreciation value, and trade-in value; common sales tactics; inspection lists for used cars; financing; fuel efficiency; and other matters.

ULTIMATE GUIDE TO USED CAR BUYING. Holiday House
Jump in the driver's seat for this entertaining, STEM-filled tour of the history of car production and the science and engineering that makes cars safe. Cars take us to work. To school. To soccer practice. To the grocery store and home again. Can you imagine a world without them? It's not so easy! One of the reasons we can use cars so much in our everyday lives is because they are safe to drive. But that hasn't always been the case. If it weren't for the experiments conducted over decades that involved all kinds of crash test volunteers—dead, alive, animal, or automated—cars as we know them might not be around. And then how would you get to school? Filled with historical photographs, graphics and humorous illustrations, this nonfiction book from science educator and award-winning author Jennifer Swanson will appeal to lovers of all things that go and readers who are interested in getting under the hood and seeing how things work.

What Would the Rockefellers Do? Edmunds Publications

Millions follow Mike and Edd's collectable car adventures on Discovery Channel's *Wheeler Dealer* series, now in its ninth year and shown all around the world. Here's the book to accompany the series.

The Car Buying Guide for Beginners Ballantine Books

Written by a practicing emergency physician, *The White Coat Investor* is a high-yield manual that specifically deals with the financial issues facing medical students, residents, physicians, dentists, and similar high-income professionals. Doctors are highly-educated and extensively trained at making difficult diagnoses and performing life saving procedures. However, they receive little to no training in business, personal finance, investing, insurance, taxes, estate planning, and asset protection. This book fills in the gaps and will teach you to use your high income to escape from your student loans, provide for your family, build wealth, and stop getting ripped off by unscrupulous financial professionals. Straight talk and clear explanations allow the book to be easily digested by a novice to the subject matter yet the book also contains advanced concepts specific to physicians you won't find in other financial books. This book will teach you how to: Graduate from medical school with as little debt as possible Escape from student loans within two to five years of residency graduation Purchase the right types and amounts of insurance Decide when to buy a house and how much to spend on it Learn to invest in a sensible, low-cost and effective manner with or without the assistance of an advisor Avoid investments which are designed to be sold, not bought Select advisors who give great service and advice at a fair price Become a millionaire within five to ten years of residency graduation Use a "Backdoor Roth IRA" and "Stealth IRA" to boost your retirement funds and decrease your taxes Protect your hard-won assets from professional and personal lawsuits Avoid estate taxes, avoid probate, and ensure your children and your money go where you want when you die Minimize your tax burden, keeping more of your hard-earned money Decide between an employee job and an independent contractor job Choose between sole proprietorship, Limited Liability Company, S Corporation, and C Corporation Take a look at the first pages of the book by clicking on the Look Inside feature Praise For *The White Coat Investor*

"Much of my financial planning practice is helping doctors to correct mistakes that reading this book would have avoided in the first place." - Allan S. Roth, MBA, CPA, CFP(R), Author of How a Second Grader Beats Wall Street "Jim Dahle has done a lot of thinking about the peculiar financial problems facing physicians, and you, lucky reader, are about to reap the bounty of both his experience and his research." - William J. Bernstein, MD, Author of The Investor's Manifesto and seven other investing books "This book should be in every career counselor's office and delivered with every medical degree." - Rick Van Ness, Author of Common Sense Investing "The White Coat Investor provides an expert

consult for your finances. I now feel confident I can be a millionaire at 40 without feeling like a jerk." - Joe Jones, DO "Jim Dahle has done for physician financial illiteracy what penicillin did for neurosyphilis." - Dennis Bethel, MD "An excellent practical personal finance guide for physicians in training and in practice from a non biased source we can actually trust." - Greg E Wilde, M.D Scroll up, click the buy button, and get started today!
[Borrowing from Your Bank](#) Independently Published
THIS IS A UNIVERSAL USED CAR BUYING GUIDE. COVERS LOTS OF AREAS LIKE VEHICLE INSPECTION,TEST-DRIVING,GENERAL TO DO LIST, NOT FORGETTING IT LETS YOU IN ON SECRETS/TRICKS USED BY VEHICLE MANUFACTURERS AND CAR DEALERS TO SELL CARS.